



**THE INDUSTRIAL  
DEVELOPMENT  
AUTHORITY**  
CITY OF PHOENIX, AZ

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**APPLICATION FOR BOND FINANCING**

**As Amended through January 24, 2012**

**THE INDUSTRIAL DEVELOPMENT AUTHORITY  
OF THE CITY OF PHOENIX, ARIZONA**

**APPLICATION FOR BOND FINANCING CHECKLIST**

**Project Name:** \_\_\_\_\_

The following documents and information should be submitted with this Application:

- Check for \$3,000 application filing fee made out to The Industrial Development Authority of the City of Phoenix, Arizona.
- Organizational Documents of Applicant (Tab \_\_\_\_\_).
- List of Officers and Directors or Partners of Applicant (Tab \_\_\_\_\_).
- IRS Determination Letter copy for 501(c)(3) organizations (Tab \_\_\_\_\_).
- Sketch or Site Plan of Project site (Tab \_\_\_\_\_).
- Lease, if applicable (Tab \_\_\_\_\_).

Please submit one (1) signed and dated original (unbound), three (3) hard copies (in individual 3-ring binders) and one (1) electronic copy (pdf format preferred) of the completed Application, including attachments, to the Authority at the following address:

The Industrial Development Authority of the City of Phoenix, Arizona  
c/o Juan Salgado, Executive Director  
251 West Washington Street, 9th Floor  
Phoenix, Arizona 85003  
E-mail: [jsalgado@phoenixida.com](mailto:jsalgado@phoenixida.com)  
Business: (602) 262-7304

Applicants must contact the Executive Director to confirm the date at which the Application will be considered. Applications must be received at least 18 calendar days prior to the meeting at which consideration is requested.

**Please refer to the Authority's Procedural Pamphlet for further information and requirements regarding the application process.**

**SECTION 1**

**GENERAL INFORMATION**

\_\_\_\_\_  
Applicant

\_\_\_\_\_  
Applicant Contact Person

\_\_\_\_\_  
Title

\_\_\_\_\_  
Street Address

\_\_\_\_\_  
City, State & ZIP

\_\_\_\_\_  
Telephone Number

\_\_\_\_\_  
Cell Phone Number

\_\_\_\_\_  
E-mail Address

\_\_\_\_\_  
Anticipated Closing Date

Maximum Amount of Requested Financing (not to exceed): \$\_\_\_\_\_

Date of Application: \_\_\_\_\_

**SECTION 2**

**PROPOSED FINANCING TEAM**

**Applicant**

Company  
Contact  
Title  
Address  
Telephone  
E-mail address  
Mobile

**Bond Purchaser's or Underwriter's Counsel**

Company  
Contact  
Title  
Address  
Telephone  
E-mail address  
Mobile

**Applicant's Counsel**

Company  
Contact  
Title  
Address  
Telephone  
E-mail address  
Mobile

**Trustee**

Company  
Contact  
Title  
Address  
Telephone  
E-mail address  
Mobile

**Bond Counsel**

Company  
Contact  
Title  
Address  
Telephone  
E-mail address  
Mobile

**Trustee Counsel**

Company  
Contact  
Title  
Address  
Telephone  
E-mail address  
Mobile

**Bond Purchaser or Underwriter**

Company  
Contact  
Title  
Address  
Telephone  
E-mail address  
Mobile

**Other**

Company  
Contact  
Title  
Address  
Telephone  
E-mail address  
Mobile



- b) Is there any threatened or pending litigation in which the Applicant is or may be a defendant and the Applicant's potential liability, either individually or collectively, could exceed the Applicant's insurance coverage with respect to such liabilities?

**Yes** \_\_\_\_ **No** \_\_\_\_

If Yes, please give particulars.

- c) Are there any conflicts of interest among the Applicant, its officers, management or directors, and the other parties to the proposed financing, including but not limited to the Authority, the City of Phoenix, or their officers or agents?

**Yes** \_\_\_\_ **No** \_\_\_\_

If Yes, please give particulars.

- d) State whether the Applicant or any of the Applicant's officers, directors, general partners or managers have been charged or convicted of a felony or a misdemeanor involving moral turpitude, or is now or has ever been charged with or convicted of any civil or criminal offense relating to the conduct of the business of the Applicant (or any similar business) or from the issuance, sale or solicitation for sale of any type of security.

## SECTION 4

### PROPOSED PROJECT

#### 1. General Information

- a) Describe the Project, including its street address or location, its purpose, and the facilities to be financed.
  
  
  
  
  
  
  
  
  
  
- b) Identify the components of the Project that consist of land, buildings, equipment, etc.

#### 2. Project Site

- a) **Attach** a sketch or site plan of the Project site, indicating major north-south and east-west arterials, dimensions of the site and the orientation on the site of the proposed structures.
  
  
  
  
  
  
  
  
  
  
- b) Describe any known zoning status matters regarding the proposed site (examples: restrictions, zoning changes or use permits required).

c) Is any part of the Project to be leased to or from another party?

**Yes** \_\_\_\_ **No** \_\_\_\_

If Yes, please provide a brief explanation, including the name of the owner or tenant and the terms of the lease, and **attach** a copy of any lease agreement.

d) Indicate present use and present owner of Project site, including the Applicant's relationship to the owner.

e) If the Applicant now owns the Project site, indicate the date of purchase, purchase price, balance of any existing mortgage and holder of mortgage(s).

f) If the Applicant currently does not own the Project site, does the Applicant have an option or contract to purchase the site?

**Yes** \_\_\_\_ **No** \_\_\_\_

If Yes, indicate date of option agreement or contract, purchase price, the expiration date of the option, and/or the closing date.

**3. Financing Structure**

a) Describe the financing structure, including a description of any credit enhancement.

b) Is the proposed financing expected to be publicly sold, or privately placed with one or more institutional investors?

c) Proposed Maturity (years): \_\_\_\_\_

d) Expected Rating: \_\_\_\_\_

e) Variable Rate (Y/N) \_\_\_\_\_; if not, Estimated Fixed Rate \_\_\_\_\_%

f) Is the Project to be financed through the issuance of the Authority's Bonds part of a larger project contemplated by the Applicant?

**Yes** \_\_\_\_ **No** \_\_\_\_

If Yes, describe the overall Project, indicating which part is to be financed with the Authority's Bonds and which part will not be so financed.

**SECTION 5**

**ESTIMATED SOURCES AND USES OF FUNDS**

**Sources**

Bond Proceeds	\$	
Equity Contribution, if any	\$	
<i>Other (please explain)</i>		
	\$	
<hr/>	\$	<hr/>
	\$	
<b>Total Sources</b>	\$	<hr/> <hr/>

**Uses**

Land	\$	
Construction	\$	
Existing Debt Obligations	\$	
Equipment	\$	
Capitalized Interest	\$	
Accrued Interest	\$	
Costs of Issuance	\$	
<i>Other (please explain)</i>		
	\$	
<hr/>	\$	<hr/>
	\$	
<b>Total Uses</b>	\$	<hr/> <hr/>

**SECTION 6**

**PREVIOUS OBLIGATIONS**

List the face amount of all bond financings previously arranged by or for the benefit of the Applicant for projects located within the City of Phoenix.

<b>Issuer</b>	<b>Date of Issue</b>	<b>Original Face Amount</b>	<b>Current Amount Outstanding</b>	<b>Status of Project</b>

Has the Applicant previously been denied financing, whether conventional, tax-exempt or otherwise, for the proposed or a similar Project?

**Yes** \_\_\_ **No** \_\_\_ If Yes, please give particulars.

Has the Applicant ever defaulted on any debt obligation including, without limitation, any bonds, mortgages, notes or debentures?

**Yes** \_\_\_ **No** \_\_\_ If Yes, please give particulars.

If this Application is to refinance existing bonds or other debt obligations, in full or in part, please provide the following information:

<b>Type of Debt (bonds, loan, etc.)</b>	<b>Issuer / Lender</b>	<b>Date of Obligation</b>	<b>Original Amount</b>	<b>Current Amount Outstanding</b>	<b>Status</b>

**SECTION 7**

**EMPLOYMENT PLAN\***

Estimate the number of new jobs to be created over the next three years by the Project for each employment category identified below. New jobs are those that will be created as a result of the Project as distinguished from jobs relocated from a different site.

Temporary:

- a. Construction \_\_\_\_\_
- b. Other \_\_\_\_\_
- Total \_\_\_\_\_

Permanent:

- a. White Collar:
  - Professional \_\_\_\_\_
  - Managers \_\_\_\_\_
  - Sales/Clerical \_\_\_\_\_
  - Total \_\_\_\_\_
- b. Blue Collar:
  - Craftsmen \_\_\_\_\_
  - Operatives \_\_\_\_\_
  - Laborers \_\_\_\_\_
  - Service \_\_\_\_\_
  - Total \_\_\_\_\_

\* For projects within the City of Phoenix

Project Name:

**SECTION 8**

**AFFIDAVIT**

All facts and statements contained in this Application, including all exhibits and attachments hereto, are true and correct to the best of the Applicant's knowledge and belief. The Applicant has provided, and will provide as it becomes available to the Applicant, all material information that could impact the decision of the Authority to approve the Project. The Applicant has not withheld any material information that could impact the Project. The Applicant knows of no material adverse fact relating to the Applicant or to the proposed financing that is not described in the Application. The Applicant hereby consents to all investigations deemed reasonably necessary by the Authority. The Applicant hereby expressly confirms and agrees to all agreements and consents that are deemed to be made in connection with this Application, including the payment of all fees, as described in the Authority's Procedural Pamphlet, dated January 24, 2012.

Dated: \_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Its: \_\_\_\_\_